

Consolidated Financial Statements

Mace Security International, Inc.

June 30, 2020 and 2019

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Mace Security International, Inc. and Subsidiaries

CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except share and per share information)

ASSETS	June 30, 2020	December 31, 2019
	<u>(Unaudited)</u>	<u></u>
Current assets:		
Cash	\$ 1,620	\$ 307
Accounts receivable, less allowance for doubtful accounts of \$535 and \$536 at June 30, 2020 and December 31, 2019, respectively	2,246	1,544
Inventories	1,672	1,591
Notes receivable, net of allowance, and other current assets	<u>276</u>	<u>446</u>
Total current assets	5,814	3,888
Property and equipment:		
Buildings and leasehold improvements	255	245
Machinery and equipment	2,017	2,003
Furniture and fixtures	<u>110</u>	<u>110</u>
Total property and equipment	2,382	2,358
Accumulated depreciation and amortization	<u>(1,873)</u>	<u>(1,796)</u>
Total property and equipment, net	509	562
Operating lease - right-of-use asset, net of amortization	647	752
Finance lease - right-of-use asset, net of amortization	30	11
Goodwill	1,031	1,031
Intangible assets, net	2,579	2,744
Notes receivable, net of allowance, and other non-current assets	<u>14</u>	<u>14</u>
Total other assets	4,301	4,552
Total assets	<u><u>\$ 10,624</u></u>	<u><u>\$ 9,002</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

Mace Security International, Inc. and Subsidiaries

CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except share and per share information)

LIABILITIES AND STOCKHOLDERS' EQUITY	June 30, 2020	December 31, 2019
	(Unaudited)	
Current liabilities:		
Current portion of long-term debt	\$ 220	\$ 215
Bank line of credit	600	600
Current operating lease obligation	211	209
Current finance lease obligation	6	3
Accounts payable	904	364
Income taxes payable	55	56
Accrued expenses and other current liabilities	<u>364</u>	<u>412</u>
Total current liabilities	2,360	1,859
Long-term debt, net of current portion	173	284
Payroll Protection Program Loan, non-current	619	-
Non-current operating lease obligations	455	565
Non-current finance lease obligations	<u>25</u>	<u>8</u>
Total liabilities	3,632	2,716
Stockholders' equity:		
Preferred stock, \$.01 par value; authorized 10,000,000 shares, no shares issued and outstanding at June 30, 2020 and December 31, 2019	-	-
Common stock, \$.01 par value; authorized 100,000,000 shares, issued and outstanding shares of 63,954,003 and 63,319,834, at June 30, 2020 and December 31, 2019, respectively	639	633
Additional paid-in capital	103,379	103,252
Accumulated deficit	<u>(97,004)</u>	<u>(97,577)</u>
	7,014	6,308
Less treasury stock at cost, 90,548 shares at both June 30, 2020 and December 31, 2019	<u>(22)</u>	<u>(22)</u>
Total stockholders' equity	6,992	6,286
Total liabilities and stockholders' equity	<u>\$ 10,624</u>	<u>\$ 9,002</u>

The accompanying notes are an integral part of these consolidated financial statements.

Mace Security International, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(Amounts in thousands)

	Six Months Ended	
	June 30,	
	2020	2019
Net sales	\$ 6,223	\$ 5,679
Cost of goods sold	3,742	3,712
	2,481	1,967
Gross profit		
Selling, general, and administrative expenses	1,721	3,237
Amortization of intangible assets	165	134
Loss on disposal of property and equipment	-	29
	595	(1,433)
Operating income (loss)		
Interest expense	(22)	(31)
Interest income	-	4
Loss on short-term investments	-	(1)
Other expense, net	-	(1)
	573	(1,462)
Income (loss) before income tax provision		
Income tax provision	-	-
	\$ 573	\$ (1,462)
Net income (loss)		

The accompanying notes are an integral part of these consolidated financial statements.

Mace Security International, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(Amounts in thousands)

	Three Months Ended	
	June 30,	
	2020	2019
Net sales	\$ 3,432	\$ 2,967
Cost of goods sold	2,032	2,040
	1,400	927
Gross profit		
Selling, general, and administrative expenses	841	1,419
Amortization of intangible assets	96	67
Loss on disposal of property and equipment	-	29
	463	(588)
Operating income (loss)		
Interest expense	(10)	(17)
Other expense, net	-	(1)
	453	(606)
Income (loss) before income tax provision		
Income tax provision	-	-
	\$ 453	\$ (606)
Net income (loss)		

The accompanying notes are an integral part of these consolidated financial statements.

Mace Security International, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(Amounts in thousands, except share information)

	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Treasury Stock	Total
	Shares	Amount				
Balance at January 1, 2019	63,054,834	\$ 631	\$ 102,927	\$ (95,877)	\$ (22)	\$ 7,659
Stock-based compensation	-	-	259	-	-	259
Issuance of common stock	265,000	2	66	-	-	\$ 68
Net loss	-	-	-	(1,700)	-	(1,700)
Balance at December 31, 2019	<u>63,319,834</u>	<u>\$ 633</u>	<u>\$ 103,252</u>	<u>\$ (97,577)</u>	<u>\$ (22)</u>	<u>\$ 6,286</u>
Balance at December 31, 2019	63,319,834	\$ 633	\$ 103,252	\$ (97,577)	\$ (22)	\$ 6,286
Stock-based compensation	309,003	3	74	-	-	77
Issuance of common stock	325,166	3	53	-	-	56
Net income	-	-	-	573	-	573
Balance at June 30, 2020	<u>63,954,003</u>	<u>\$ 639</u>	<u>\$ 103,379</u>	<u>\$ (97,004)</u>	<u>\$ (22)</u>	<u>\$ 6,992</u>

The accompanying notes are an integral part of these consolidated financial statements.

Mace Security International, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(Amounts in thousands)

	Six Months Ended	
	June 30,	
	2020	2019
Cash Flows from Operating Activities:		
Net income (loss)	\$ 573	\$ (1,462)
Adjustments to reconcile net loss from operating activities to net cash provided by (used in) operating activities:		
Depreciation and amortization, including right-of-use asset amortization	340	334
Stock-based compensation	77	242
Provision for losses on receivables	13	393
Provision for obsolete inventory	40	153
Loss on disposal of property and equipment	-	29
Loss on short-term investments	-	1
Changes in operating assets and liabilities:		
Accounts receivable	(714)	(667)
Inventories	(121)	18
Prepaid expenses and other assets	170	425
Accounts payable	540	(98)
Accrued expenses and other current liabilities	8	(17)
Operating lease obligation	(99)	-
Finance lease obligation	(2)	-
Income taxes payable	(1)	(2)
Net cash provided by (used in) operating activities – continuing operations	<u>824</u>	<u>(651)</u>
Cash Flows from Investing Activities:		
Purchase of property and equipment	(24)	(60)
Acquisition of business	-	(115)
Proceeds from disposal of property and equipment	-	2
Proceeds from sale of short-term investments	-	252
Net cash provided by (used in) investing activities-continuing operations	<u>(24)</u>	<u>79</u>
Net cash provided by investing activities-discontinued operations	-	9
Net cash provided by (used in) investing activities	<u>(24)</u>	<u>88</u>
Cash Flows from Financing Activities:		
Proceeds from line of credit	-	575
Increase in debt	-	25
Payroll Protection Program Loan proceeds	619	-
Repayment of debt	(106)	(100)
Net cash provided by financing activities – continuing operations	<u>513</u>	<u>500</u>
Net increase (decrease) in cash and cash equivalents	<u>1,313</u>	<u>(63)</u>
Cash and cash equivalents at beginning of period	<u>307</u>	<u>198</u>
Cash and cash equivalents at end of period	<u>\$ 1,620</u>	<u>\$ 135</u>

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019

(Amounts in thousands, except share and per share amounts)

NOTE 1 – DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

The accompanying consolidated financial statements include accounts of Mace Security International, Inc. and its wholly owned subsidiaries (collectively, the “Company”). All significant intercompany transactions have been eliminated in consolidation. The Company's independent auditors have not performed an audit or review of these consolidated financial statements.

Mace Security International, Inc. operates in one business segment, the Personal Safety and Security Segment, which sells personal safety and security products to retailers, distributors, and individual consumers. The Company also sells tactical spray products and systems to law enforcement, security professionals, correctional institutions and military markets.

These unaudited consolidated financial statements should be read in conjunction with the Company's December 31, 2019 Consolidated Financial Statements. The results of operations for any interim period are not necessarily indicative of the results to be expected for other interim periods or the full year.

NOTE 2 – REVENUE

Virtually all the Company's net sales are products sold at a point in time through ship-and-bill performance obligations. Revenue is recognized at a point in time when obligations under the terms of a contract with the Company's customer are satisfied. Generally, this occurs with the transfer of control of the Company's products at the time of shipment of products. Revenue is measured as the amount of consideration the Company expects to receive in exchange for transferring product. In some cases, the nature of the Company's contracts give rise to variable revenue as defined in Accounting Standards Codification (“ASC”) topic 606, including rebates, credits, allowances for returns or other similar items that decrease the transaction price. These variable amounts generally are credited to the customer based on achieving certain levels of sales activity, product returns and making payments with specific terms. Variable revenue is estimated at the most likely amount that is expected to be earned. Such estimated amounts are recognized as revenue is recorded. Estimates of variable revenue and determination of whether to include estimated amounts in the transaction price are based largely on an assessment of the anticipated performance and all information (historical, current and forecasted) that is reasonable available.

Sales, value-added or other taxes collected by the Company concurrent with revenue producing activities are excluded from revenue. The Company allows customers to return product when the product is defective as manufactured. The Company accrues for estimated future warranty cost in the period in which the sale is recorded. The expected cost associated with the Company's warranties is recognized in cost of goods sold in the consolidated statements of operations. The Company calculates its warranty accrual based on historic warranty loss experience. Amounts billed to customers in sales transactions related to shipping and handling represent revenues earned for the product provided and are included in net sales. Costs of shipping and handling are included in cost of goods sold.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019
(Amounts in thousands, except share and per share amounts)

The following table disaggregates the Company’s net sales by type of customer.

<u>Net Sales by Type of Customer</u>	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Consumer	\$ 2,944	\$ 2,419	\$ 5,241	\$ 4,650
Tactical	251	165	362	333
International	191	314	524	603
Other	46	69	96	93
Total	<u>\$ 3,432</u>	<u>\$ 2,967</u>	<u>\$ 6,223</u>	<u>\$ 5,679</u>

NOTE 3 – ADOPTION OF NEW ACCOUNTING STANDARD

In January 2017 the Financial Accounting Standards Board issued Accounting Standards Update (“ASU”) No. 2017-04, “Intangibles – Goodwill and Other: Simplifying the Test for Goodwill Impairment”. This standard eliminates Step 2 of the goodwill impairment test. Instead, an entity should perform its annual or interim goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit’s fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. This ASU is effective for annual and interim periods beginning after December 15, 2021. Early adoption is permitted. This ASU is to be adopted on a prospective basis. The Company adopted ASU No. 2017-04 effective January 1, 2020, and prospectively applied ASU No. 2017-04 as required with no impact on its consolidated financial position, results of operations, or cash flows.

NOTE 4 – RECLASSIFICATIONS

Certain reclassifications have been made to the 2019 consolidated financial statements to conform to the 2020 consolidated financial statement presentation.

NOTE 5 – IMPACT OF NEWLY ISSUED ACCOUNTING STANDARDS

There were no new accounting pronouncements in 2020 that had or are expected to have a material impact on the Company’s Consolidated Financial Statements.

NOTE 6 - SUPPLEMENTARY CASH FLOW INFORMATION

Interest paid on all indebtedness was approximately \$21 and \$31 for the six months ended June 30, 2020 and 2019, respectively.

Income taxes paid was \$0 and \$2 for the six months ended June 30, 2020 and 2019, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019

(Amounts in thousands, except share and per share amounts)

NOTE 7 – BUSINESS ACQUISITIONS

In January 2019, the Company acquired the assets of Tornado Security Products, a personal self-defense business for \$115 of cash, \$65 of forgiven accounts receivable, and \$1 of assumed liabilities. The purchase price for the business and related assets is subject to an earn-out calculation providing for additional consideration of up to \$175 cash, with an acquisition date fair value of \$130, which may be paid out through January 2022. In the second quarter of 2020, the Company renegotiated the earn-out with the Sellers of the business and paid it in full with a payment of \$23 and issuance of 325,166 shares of common shares. This renegotiation resulted in the recognition of a gain of \$27 in the second quarter of 2020.

The purchase transaction was accounted for under the purchase method of accounting. The allocation of the purchase price, including amounts attributed to goodwill are as follows:

	January 18, 2019 as Initially Reported	Measurement Period Adjustments	As Adjusted
Assets acquired:			
Inventory	\$ 32	\$ 36	\$ 68
Property and equipment	-	14	14
Intangible assets	-	75	75
Goodwill	278	(124)	154
Total purchase price	<u>\$ 310</u>	<u>\$ 1</u>	<u>\$ 311</u>

The fair values of acquired assets and assumed liabilities were based on valuation calculations and additional information. Measurement period adjustments reflect new information obtained about facts and circumstances that existed as of the acquisition date. The Company believes that such information provided a reasonable basis for determining the fair values of the assets acquired and liabilities assumed. The measurement period for this acquisition closed during the first quarter of 2020.

The results of operation of the acquired business from the date of acquisition are included in the Company's 2019 consolidated statement of operations. Because Tornado Security Products had previously been a customer of the Company, the impact of the acquisition on the Company's net sales is nominal. However, the acquisition provides the Company with access to several key customer accounts and the opportunity to offer these accounts a wider array of products. Net income contributed by this acquisition is not separately identifiable due to the integration of the acquired business into the Company and is impracticable to provide. Because of the forgoing, quantification of unaudited pro forma information presenting a summary of the results of operations for the Company including the acquired business as if the acquisition had occurred on January 1, 2019 is impractical to provide.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019

(Amounts in thousands, except share and per share amounts)

NOTE 8 – GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and intangible assets consist of:

	<u>Estimated Useful Life</u>	<u>Original Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>
<u>June 30, 2020</u>				
Goodwill		\$ 1,031	\$ -	\$ 1,031
Non-competition agreement	4 years	20	(13)	7
Trademarks	15 years	630	(113)	517
Customer Relationships	9 years	1,936	(691)	1,245
License	3 years	150	(60)	90
Patents	15 years	39	(4)	35
Non-amortized trademark		685	-	685
Total intangible assets		<u>3,460</u>	<u>(881)</u>	<u>2,579</u>
Total goodwill and intangible assets		<u>\$ 4,491</u>	<u>\$ (882)</u>	<u>\$ 3,610</u>

	<u>Estimated Useful Life</u>	<u>Original Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>
<u>December 31, 2019</u>				
Goodwill		\$ 1,031	\$ -	\$ 1,031
Non-competition agreement	4 years	20	(11)	9
Trademarks	15 years	630	(91)	539
Customer Relationships	9 years	1,936	(584)	1,352
License	15 years	150	(28)	122
Patents	15 years	39	(2)	37
Non-amortized trademark		685	-	685
Total intangible assets		<u>3,460</u>	<u>(716)</u>	<u>2,744</u>
Total goodwill and intangible assets		<u>\$ 4,491</u>	<u>\$ (716)</u>	<u>\$ 3,775</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019

(Amounts in thousands, except share and per share amounts)

Amortization of intangible asset expense was \$96 and \$67 in the three months ended June 30, 2020 and 2019, respectively, and \$165 and \$134 in the six months ended June 30, 2020 and 2019, respectively. Amortization of intangible asset expense is expected to be as follows:

	Amortization Expense
Fiscal year 2020 (remaining)	\$ 192
Fiscal year 2021	274
Fiscal year 2022	260
Fiscal year 2023	260
Fiscal year 2024	259
Thereafter	628
	<u>\$ 1,893</u>

During the second quarter of 2020, the Company reassessed the estimated useful life of its License Intangible Asset based on the Company's plan to discontinue use of the license at the end of the first quarter of 2021. This change in estimate resulted in an increase in quarterly amortization to \$10 from \$2.5.

All of the goodwill is expected to be deductible for income tax purposes. The Company's goodwill and non-amortized trademarks are not amortized, but instead are subject to an annual impairment test. The most recent evaluation was performed as of December 31, 2019. As a result of this evaluation, it was determined that there was no impairment of the Company's intangible assets as of December 31, 2019.

NOTE 9 – INVENTORIES

Inventories consist of the following:

	June 30, 2020	December 31, 2019
Raw materials	<u>\$ 1,206</u>	<u>\$ 897</u>
Finished goods	<u>466</u>	<u>694</u>
Total inventories	<u>\$ 1,672</u>	<u>\$ 1,591</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019

(Amounts in thousands, except share and per share amounts)

NOTE 10 – LONG-TERM DEBT

Long-term debt consists of the following:

	<u>June 30, 2020</u>	<u>December 31, 2019</u>
Line of credit	\$ 600	\$ 600
Payroll Protection Program Loan	619	-
\$1,000 secured note payable to seller of acquired business	<u>393</u>	<u>499</u>
Total debt	1,612	1,099
Less: current portion of debt	<u>(820)</u>	<u>(815)</u>
Total long-term debt	<u>\$ 792</u>	<u>\$ 284</u>

The Company has a \$1,500 line of credit agreement with a bank (the “Credit Agreement”), that is secured by substantially all the Company’s assets and payable on demand. The Credit Agreement provides for monthly interest payments at a rate equal to LIBOR plus 1.75%. The interest rate was 1.93% at June 30, 2020. The Company recognized interest expense associated with this line of credit of \$5 and \$9 in the three months ended June 30, 2020, respectively, and \$11 and \$15 in the six months ended June 30, 2020 and 2019, respectively.

On April 21, 2020, the Company was granted a loan (the “PPP Loan”) from a bank in the amount of \$619 pursuant to the Paycheck Protection Program (the “PPP”) under Division A, Title I of the CARES Act, which was enacted March 27, 2020. The PPP Loan matures on April 21, 2022 and bears interest at a rate of 1% per annum. Interest payments are deferred for six months and commence October 21, 2020. The Company recognized interest expense associated with the PPP Loan of \$1 and \$0 in both the three and six months ended June 30, 2020 and 2019, respectively. The Company may prepay the loan at any time prior to maturity with no prepayment penalties. The Company may only use funds from the PPP Loan for purposes specified in the CARES Act and related PPP rules, which include payroll costs, including group health care benefits, rent and utilities.

The Company intends to use the entire PPP Loan amount for qualifying expenditures. Under the terms of the PPP, certain amounts of the PPP Loan may be forgiven if they are used for qualifying expenditures, as described in the CARES Act, during the 24-week period commencing on the date of receipt of the PPP Loan proceeds.

\$1,000 secured note payable to seller of acquired business consists of a 5% \$1,000 note payable due March 22, 2022 entered into in conjunction with the March 2017 acquisition. The note is subordinated to the Credit Agreement and is collateralized by all Company’s assets. The Company recognized interest expense associated with this note of \$3 and \$8 in the three months ended June 30, 2020 and 2019, respectively, and \$9 and \$16 in the six months ended June 30, 2020 and 2019, respectively. The Company makes monthly principal and interest payments on the note payable and the ending liability represents the unpaid principal due.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019

(Amounts in thousands, except share and per share amounts)

Minimum payments on long-term debt over the next 5 years are as follows:

Fiscal year 2020 (remaining)	\$	109
Fiscal year 2021		226
Fiscal year 2022		<u>677</u>
Total	\$	<u>1,012</u>

NOTE 11– ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accrued expenses and other current liabilities consist of the following:

	<u>June 30,</u> <u>2020</u>	<u>December 31,</u> <u>2019</u>
Accrued employee compensation	\$ 100	\$ 107
Warranty and returns reserves	68	60
Accrued commissions	36	20
Amounts due customers	72	50
Accrued non-income-based taxes	16	18
Contingent consideration related to business acquisition at fair value	-	107
Other	<u>72</u>	<u>50</u>
Total accrued expenses and other current liabilities	\$ <u>364</u>	\$ <u>412</u>

NOTE 12 – STOCK-BASED COMPENSATION

The Company’s stock option plans are administered by the Compensation Committee (the “Committee”) of the Board of Directors.

In 1999, the Company’s stockholders approved the 1999 Stock Option Plan (the “1999 Plan”) providing for the granting of incentive stock options or nonqualified stock options to directors, officers, or employees of the Company. Under the 1999 Plan, 7,500,000 shares of common stock are reserved for issuance. Incentive stock options and nonqualified options have terms which are determined by the Committee with exercise prices not less than the market value of the shares on the date of grant. The options generally expire five to ten years from the date of grant and are exercisable based upon graduated vesting schedules as determined by the Committee. The Plan is terminated and no further options may be awarded under the 1999 plan.

In 2012, the Company adopted, with shareholder approval, the 2012 Stock Option Plan (the “2012 Plan”). The 2012 Plan provides for the granting of incentive stock options or nonqualified stock options to directors, officers, employees or vendors of the Company. Under the 2012 Plan, 15,000,000 shares of common stock are reserved for issuance. Incentive stock options and nonqualified options have terms

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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which are determined by the Committee, with exercise prices not less than the market value of the shares on the date of grant. The options are exercisable no later than five (5) years after date of grant and vest either immediately or based upon graduated vesting schedules as determined by the Committee.

As of June 30, 2020, 4,442,315 and nil stock options were outstanding under the 2012 and 1999 Plans, respectively. Newly issued shares or, to the extent possible, shares of treasury stock are used to satisfy requirements resulting from the exercise of stock options.

Activity with respect to these plans is as follows:

	<u>Number</u>	<u>Weighted Average Exercise Price</u>
Options outstanding at December 31, 2019	3,869,649	\$ 0.36
Options granted	1,000,000	\$ 0.20
Options expired	<u>(427,334)</u>	\$ 0.43
Options outstanding at June 30, 2020	<u>4,442,315</u>	\$ 0.32
Options exercisable	<u>2,335,315</u>	\$ 0.37
Shares available for granting of options	<u>8,217,685</u>	

The Company recognizes compensation expense for all share-based awards on a straight-line basis over the vesting period of the instruments, based upon the grant date fair value of the stock options and stock-based awards issued. Total stock compensation expense was \$47 and \$6 in the three months ended June 30, 2020 and 2019, respectively, and \$77 and \$242 in the six months ended June 30, 2020 and 2019, respectively. No tax benefit was recognized for this compensation expense. At June 30, 2020, total unrecognized stock-based compensation expense is \$170, which has a weighted average period to be recognized of approximately 3.3 years. The Company has elected to recognize forfeitures as they occur.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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(Amounts in thousands, except share and per share amounts)

The following table provides additional information regarding options outstanding as of June 30, 2020:

Option Exercise Price Range	Options Exercisable		Options Outstanding		Options Vested or Expected to Vest	
	Number Outstanding	Weighted Average Exercise Price	Number Outstanding	Weighted Average Exercise Price	Number Outstanding	Weighted Average Exercise Price
\$0.01 to \$0.39	2,179,738	\$ 0.36	4,286,738	\$ 0.31	4,286,738	\$ 0.31
\$0.40 to \$1.00	155,577	\$ 0.41	155,577	\$ 0.41	155,577	\$ 0.41
	<u>2,335,315</u>		<u>4,442,315</u>		<u>4,442,315</u>	
			Options Exercisable	Options Outstanding	Options Vested or Expected to Vest	
Weighted average years remaining term			2.6	3.4	3.4	
Aggregate intrinsic value			\$ -	\$ 70	\$ 70	

NOTE 13 – LEASES

The Company determines whether an arrangement is a lease at inception and whether that lease meets the classification criteria of a finance or operating lease. Some of the Company's lease arrangements contain lease components (e.g. minimum rent payments) and non-lease components (real estate tax, maintenance, etc.). The Company leases its building and certain office equipment. For real estate leases, the Company accounts for lease components together with non-lease components.

As the Company's leases do not provide an implicit interest rate. The Company uses its incremental borrowing rate, which is based on the lease term and adjusted for impacts of collateral, in determining the present value of lease payments.

The Company's leases have remaining lease terms of 2.9 to 4.9 years, some of which include options to extend the lease for up to three additional 5-year terms. The exercise of lease renewal options is at the Company's discretion. Renewals to extend the lease term are not included in the Company's Right-of-use asset and Lease liabilities as they are not reasonably certain of exercise. The Company's leases do not contain any material residual value guarantees or material restrictive covenants. Lease expense is recognized on a straight-line basis over the term of the lease.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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(Amounts in thousands, except share and per share amounts)

The following table presents information about the amount, timing and cash flows arising from the Company's operating leases.

	<u>Three Months Ended</u>	
	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Components of lease cost:		
Operating lease cost	\$ 66	\$ 75
Variable lease cost	-	33
Short-term lease cost	2	3
Finance lease cost:		
Amortization of right-of-use asset	1	1
Interest	-	-
	<hr/>	<hr/>
Total	<u>\$ 69</u>	<u>\$ 112</u>

	<u>Six Months Ended</u>	
	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Components of lease cost:		
Operating lease cost	\$ 123	\$ 140
Variable lease cost	-	33
Short-term lease cost	5	8
Finance lease cost:		
Amortization of right-of-use asset	2	1
Interest	-	-
	<hr/>	<hr/>
Total	<u>\$ 130</u>	<u>\$ 182</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019

(Amounts in thousands, except share and per share amounts)

	<u>Three Months Ended</u>	
	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Operating cash flow information		
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 66	\$ 97
Financing cash flow information:		
Cash paid for amounts included in the measurement of finance lease liabilities	\$ 1	\$ -
Non-cash activity:		
Right-of-use asset obtained in exchange for finance lease liability	\$ 21	\$ 13

	<u>Six Months Ended</u>	
	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Operating cash flow information		
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 103	\$ 147
Financing cash flow information:		
Cash paid for amounts included in the measurement of finance lease liabilities	\$ 2	\$ -

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019

(Amounts in thousands, except share and per share amounts)

	<u>June 30, 2020</u>	<u>December 31, 2019</u>
Operating lease information:		
Weighted-average remaining operating lease term	36 months	42 months
Weighted-average operating lease discount rate	4.26%	4.26%
Operating lease amortization of right-of-use asset	\$ 97	\$ 215
Finance lease information:		
Weighted-average remaining finance lease term	50 months	41 months
Weighted-average finance lease discount rate	3.72%	4.31%
Finance lease amortization of right-of-use asset	\$ 2	\$ 2

	<u>June 30, 2020</u>	
	<u>Operating lease</u>	<u>Finance lease</u>
Maturity of lease liabilities:		
2020	\$ 117	\$ 4
2021	236	8
2022	237	8
2023	120	6
Thereafter	-	7
Total undiscounted lease payments	<u>710</u>	<u>33</u>
Less imputed interest	<u>(44)</u>	<u>(2)</u>
Present value of lease liabilities	<u>\$ 666</u>	<u>\$ 31</u>

NOTE 14 – LIQUIDITY AND MANAGEMENT’S PLANS

The Company believes that funds provided by operations, existing working capital, proceeds from the Small Business Administration’s Paycheck Protection Program Loan, and its bank credit agreement, should be sufficient to meet working capital needs for the next 12 months. The Company continues to monitor the impact of the COVID-19 pandemic on its results of operations. The extent to which the Company’s operations may be impacted by the pandemic depends on future developments, which are highly uncertain and cannot be accurately predicted, including new information which may emerge concerning the severity, or reemergence, of the pandemic and actions by government authorities to contain the pandemic or treat its impact. Given the uncertainty associated with the COVID-19 pandemic, including potential further slowing of accounts receivable collections, decreases in orders and sales, and potential agreement modifications with customers, the afore described sources of working capital may not be sufficient to satisfy the Company’s cash requirements over the next twelve months and the Company may require significant

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2020 and 2019

(Amounts in thousands, except share and per share amounts)

external financing. The magnitude and nature, availability and cost of future additional financing and its timing are not known.

The Company has concluded that while it is reasonably possible that the COVID-19 pandemic could in the future have a negative effect on the Company's financial position, and/or results of its operations, the specific impact is not readily determinable as of the date of these financial statements. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

NOTE 15 – SUBSEQUENT EVENTS

The Company evaluated its June 30, 2020 financial statements for subsequent events through July 30, 2020, the date the financial statements were available to be issued. On July 30, 2020, the Company entered into an amendment to employment agreement with Sanjay Singh, as the Company's Executive Chairman (the "Singh Amended Agreement"). The Singh Amended Agreement provides for an annual salary commencing August 1, 2020 in recognition of the assumption of certain CFO responsibilities by Sanjay Singh. All other provisions of the Employment Agreement dated April 2, 2020 by and between Mace Security International, Inc. and Sanjay Singh remain unchanged. The Company is not aware of any subsequent events which would require recognition or disclosure in the consolidated financial statements.