

Consolidated Financial Statements  
**Mace Security International, Inc.**  
June 30, 2023 and 2022

# Contents

	<b><u>Page</u></b>
Consolidated Balance Sheets	2-3
Consolidated Statements of Operations	4-5
Consolidated Statements of Shareholders' Equity	6
Consolidated Statements of Cash Flows	7
Notes to Consolidated Financial Statements	8-18

Mace Security International, Inc. and Subsidiaries

**CONSOLIDATED BALANCE SHEETS**

(Amounts in thousands, except share and per share information)

<b>ASSETS</b>	<b>June 30, 2023</b>	<b>December 31,</b>
	<b>(Unaudited)</b>	<b>2022</b>
Current assets:		
Cash and cash equivalents	\$ 377	\$ 62
Accounts receivable, less allowance for doubtful accounts of \$231 and \$257 at June 30, 2023 and December 31, 2022, respectively	941	1,105
Inventories	3,980	4,138
Other current assets	304	502
Total current assets	<u>5,602</u>	<u>5,807</u>
Property and equipment:		
Buildings and leasehold improvements	260	260
Machinery and equipment	2,416	2,387
Furniture and fixtures	111	111
Total property and equipment	<u>2,787</u>	<u>2,758</u>
Accumulated depreciation and amortization	<u>(2,406)</u>	<u>(2,297)</u>
Total property and equipment, net	381	461
Operating lease - right-of-use asset, net of amortization	1,230	1,335
Finance lease - right-of-use asset, net of amortization	39	50
Goodwill	1,031	1,031
Intangible assets, net	1,703	1,833
Other non-current assets	14	14
Total other assets	<u>4,017</u>	<u>4,263</u>
Total assets	<u><u>\$ 10,000</u></u>	<u><u>\$ 10,531</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

Mace Security International, Inc. and Subsidiaries

**CONSOLIDATED BALANCE SHEETS**

(Amounts in thousands, except share and per share information)

<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>June 30, 2023</b>	<b>December 31,</b>
	<b>(Unaudited)</b>	<b>2022</b>
Current liabilities:		
Line of credit	\$ 1,500	\$ 515
Current operating lease obligation	214	198
Current finance lease obligation	15	16
Accounts payable	589	520
Income taxes payable	54	55
Accrued expenses and other current liabilities	174	379
	<hr/>	<hr/>
Total current liabilities	2,546	1,683
Non-current operating lease obligations	1,033	1,143
Non-current finance lease obligations	25	34
	<hr/>	<hr/>
Total liabilities	3,604	2,860
Shareholders' equity:		
Preferred stock, \$.01 par value; authorized 10,000,000 shares, no shares issued and outstanding at June 30, 2023 and December 31, 2022	-	-
Common stock, \$.01 par value; authorized 100,000,000 shares, issued shares of 65,329,033 and 65,039,030, at June 30, 2023 and December 31, 2022, respectively	653	650
Additional paid-in capital	104,116	104,018
Accumulated deficit	(98,351)	(96,975)
	<hr/>	<hr/>
	6,418	7,693
Less treasury stock at cost, 90,548 shares at June 30, 2023 and December 31, 2022	(22)	(22)
	<hr/>	<hr/>
Total shareholders' equity	6,396	7,671
	<hr/>	<hr/>
Total liabilities and shareholders' equity	<u>\$ 10,000</u>	<u>\$ 10,531</u>

The accompanying notes are an integral part of these consolidated financial statements.

Mace Security International, Inc. and Subsidiaries

**CONSOLIDATED STATEMENTS OF OPERATIONS**

(Unaudited)

(Amounts in thousands)

	<b>Six Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
Net sales	<b>\$ 3,414</b>	\$ 4,137
Cost of goods sold	<b>2,486</b>	2,451
Gross profit	<b>928</b>	1,686
Selling, general, and administrative expenses	<b>2,119</b>	2,591
Amortization of intangible assets	<b>130</b>	130
Operating loss	<b>(1,321)</b>	(1,035)
Interest expense	<b>(55)</b>	(13)
Other income, net	<b>-</b>	12
Loss before income tax provision	<b>(1,376)</b>	(1,036)
Income tax provision	<b>-</b>	-
Net loss	<b>\$ (1,376)</b>	\$ (1,036)
Net loss per share		
Basic	<b>\$ (0.02)</b>	\$ (0.02)
Diluted	<b>\$ (0.02)</b>	\$ (0.02)
Weighted average number of common shares (basic)	<b>65,111,340</b>	64,796,387
Weighted average number of common shares (diluted)	<b>65,111,340</b>	64,796,387

The accompanying notes are an integral part of these consolidated financial statements.

Mace Security International, Inc. and Subsidiaries

**CONSOLIDATED STATEMENTS OF OPERATIONS**

(Unaudited)

(Amounts in thousands)

	<b>Three Months Ended June 2023</b>	<b>2022</b>
Net sales	\$ 1,753	\$ 1,981
Cost of goods sold	1,235	1,194
Gross profit	<u>518</u>	<u>787</u>
Selling, general, and administrative expenses	1,050	1,178
Amortization of intangible assets	<u>65</u>	<u>65</u>
Operating loss	(597)	(456)
Interest expense	(32)	(8)
Other income, net	<u>-</u>	<u>12</u>
Loss before income tax provision	(629)	(452)
Income tax provision	<u>-</u>	<u>-</u>
Net loss	<u><u>\$ (629)</u></u>	<u><u>\$ (452)</u></u>
Net loss per share		
Basic	\$ (0.01)	\$ (0.01)
Diluted	\$ (0.01)	\$ (0.01)
Weighted average number of common shares (basic)	65,163,484	64,847,052
Weighted average number of common shares (diluted)	65,163,484	64,847,052

The accompanying notes are an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**

(Unaudited)

(Amounts in thousands, except share information)

	<b>Common Stock</b>		<b>Additional</b>	<b>Accumulated</b>	<b>Treasury</b>	<b>Total</b>
	<b>Shares</b>	<b>Amount</b>	<b>Paid-in</b> <b>Capital</b>	<b>Deficit</b>	<b>Stock</b>	
<b>Balance at January 1, 2022</b>	64,703,965	\$ 647	\$ 103,822	\$ (95,237)	\$ (22)	\$ 9,210
Stock-based compensation	335,065	3	196	-	-	199
Net loss	-	-	-	(1,738)	-	(1,738)
<b>Balance at December 31, 2022</b>	<u>65,039,030</u>	<u>\$ 650</u>	<u>\$ 104,018</u>	<u>\$ (96,975)</u>	<u>\$ (22)</u>	<u>\$ 7,671</u>
<b>Balance at December 31, 2022</b>	65,039,030	\$ 650	\$ 104,018	\$ (96,975)	\$ (22)	\$ 7,671
Stock-based compensation	290,003	3	98	-	-	101
Net loss	-	-	-	(1,376)	-	(1,376)
<b>Balance at June 30, 2023</b>	<u>65,329,033</u>	<u>\$ 653</u>	<u>\$ 104,116</u>	<u>\$ (98,351)</u>	<u>\$ (22)</u>	<u>\$ 6,396</u>

The accompanying notes are an integral part of these consolidated financial statements.

Mace Security International, Inc. and Subsidiaries

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Unaudited)

(Amounts in thousands)

	<b>Six Months Ended</b>	
	<b>June 30,</b>	
	<b>2023</b>	<b>2022</b>
<b>Cash Flows from Operating Activities:</b>		
Net loss	\$ (1,376)	\$ (1,036)
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization, including right-of-use asset amortization	355	337
Stock-based compensation	101	110
Provision for losses on receivables	16	43
Changes in operating assets and liabilities:		
Accounts receivable	148	145
Inventories	159	(271)
Prepaid expenses and other assets	197	163
Accounts payable	68	(168)
Accrued expenses and other current liabilities	(205)	(156)
Operating lease obligations	(93)	(112)
Income taxes payable	(1)	(4)
Net cash used in operating activities	<u>(631)</u>	<u>(949)</u>
 <b>Cash Flows from Investing Activities:</b>		
Purchase of property and equipment	<u>(29)</u>	<u>(113)</u>
Net cash used in investing activities	(29)	(113)
 <b>Cash Flows from Financing Activities:</b>		
Proceeds from line of credit	985	1,585
Repayment of line of credit	-	(720)
Repayment of debt	-	-
Payments on financing lease obligations	(10)	(10)
Exercise of stock options	-	-
Net cash provided by financing activities	<u>975</u>	<u>855</u>
 Net increase (decrease) in cash and cash equivalents	315	(207)
 Cash and cash equivalents at beginning of year	<u>62</u>	<u>239</u>
Cash and cash equivalents at end of period	<u>\$ 377</u>	<u>\$ 32</u>

The accompanying notes are an integral part of these consolidated financial statements.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

(Amounts in thousands, except share and per share amounts)

**NOTE 1 – DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION**

The accompanying consolidated financial statements include accounts of Mace Security International, Inc. and its wholly owned subsidiaries (collectively, the “Company”). All significant intercompany transactions have been eliminated in consolidation. The Company's independent auditors have not performed an audit or review of these consolidated financial statements.

Mace Security International, Inc. operates in one business segment, the Security Segment, which sells personal safety and security products to retailers, distributors, and individual consumers. The Company also sells tactical spray products and systems to law enforcement, security professionals, correctional institutions and military markets.

These unaudited consolidated financial statements should be read in conjunction with the Company's December 31, 2022 audited Consolidated Financial Statements. The results of operations for any interim period are not necessarily indicative of the results to be expected for other interim periods or the full year.

**Going Concern**

The accompanying consolidated financial statements of the Company have been prepared assuming the Company will continue as a going concern and in accordance with generally accepted accounting principles in the United States of America. The going concern basis of presentation assumes that the Company will continue in operations one year after the date these financial statements are issued and will be able to realize its assets and discharge its liabilities and commitments in the normal course of business. Pursuant to the requirements of the Financial Accounting Standards Board's Accounting Standards Codification (the “ASC”) Topic 250-40, Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern, management must evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year from the date these financial statements are issued. This evaluation does not take into consideration the potential mitigating effects of management's plans that have not yet been fully implemented or are not within control of the Company as of the date the financial statements are issued. When substantial doubt exists under this methodology, management evaluates whether the mitigating effect of its plans sufficiently alleviates substantial doubt about the Company's ability to continue as a going concern. The mitigating effect of management's plans, however, is only considered if both (1) it is probable that the plans will be effectively implemented within one year after the date that the financial statements are issued, and (2) it is probable that the plans, when implemented, will mitigate the relevant conditions or events that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued. The Company had cash and cash equivalents of \$377 and accumulated deficit of \$98,351 at June 30, 2023 and a net loss of \$1,376 for the six months ended June 30, 2023. The Company has drawn \$1,500 against its bank line of credit at June 30, 2023. The bank has advised the Company that the line of credit will not be renewed. Effective May 25, 2023, the Company's bank line of credit maturity date was extended to July 31, 2023. On July 31, 2023, the Company's bank line of credit maturity date was extended to September 30, 2023. The Company is working with commercial lenders to secure a line of credit to pay off the Company's bank line of credit. The absence of a replacement credit facility as of the filing date of these financial statements raises substantial doubt regarding the Company's ability to continue as a going concern for a period of at least one year from the date of issuance of these consolidated financial statements. There are no assurances that such financing would be available to the Company on favorable terms or at all. The Company's ability to obtain financing in the debt and equity capital markets is subject to several factors, including market and economic conditions, the Company's performance and investor sentiment with respect to the Company.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

(Amounts in thousands, except share and per share amounts)

On July 27, 2023, the Company closed its non-brokered private placement of unsecured convertible notes with board members and shareholders. The convertible notes have an aggregate principal amount of \$590 and have a two-year term, 10% per annum simple interest and are convertible into common shares of the Company at a conversion price of \$0.0852 per common share equivalent to a 20% premium of the share price in the last 60 trading days prior to the closing date.

**NOTE 2 – REVENUE**

Virtually all the Company’s net sales are generated from products sold at a point in time through ship-and-bill performance obligations. Revenue is recognized at a point in time when obligations under the terms of a contract with the Company’s customer are satisfied. Generally, this occurs with the transfer of control of the Company’s products at the time of shipment of products. Revenue is measured as the amount of consideration the Company expects to receive in exchange for transferring product. In some cases, the nature of the Company’s contracts give rise to variable revenue as defined in Accounting Standards Codification (“ASC”) topic 606, including rebates, credits, allowances for returns or other similar items that decrease the transaction price. These variable amounts generally are credited to the customer based on achieving certain levels of sales activity, product returns and making payments with specific terms. Variable revenue is estimated at the most likely amount that is expected to be earned. Such estimated amounts are recognized when revenue is recorded. Estimates of variable revenue and determination of whether to include estimated amounts in the transaction price are based largely on an assessment of the anticipated performance and all information (historical, current and forecasted) that is reasonably available.

Sales, value-added or other taxes collected by the Company concurrent with revenue producing activities are excluded from revenue. The Company allows some customers to return product when the product is defective as manufactured. The Company accrues for estimated future warranty cost in the period in which the sale is recorded. The expected cost associated with the Company’s warranties is recognized in cost of goods sold in the consolidated statements of operations. The Company calculates its warranty accrual based on its historic warranty loss experience. Amounts billed to customers in sales transactions related to shipping and handling represent revenue earned for the product provided and are included in net sales. Costs of shipping and handling are included in cost of goods sold.

The following table disaggregates the Company’s net sales by type of customer.

<u>Net Sales by Type of Customer</u>	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
Consumer	\$ 1,453	\$ 1,766	\$ 2,980	\$ 3,415
Tactical	55	54	125	107
International	137	73	170	437
Other	108	88	139	178
Total	<u>\$ 1,753</u>	<u>\$ 1,981</u>	<u>\$ 3,414</u>	<u>\$ 4,137</u>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

(Amounts in thousands, except share and per share amounts)

**NOTE 3 – NET INCOME PER SHARE**

The Company's net loss per share was computed by dividing net loss by the weighted-average number of common shares outstanding for each respective period. Diluted loss per share was calculated by dividing net loss by the weighted-average number of all potentially dilutive common shares that were outstanding during the periods presented using the treasury stock method.

The calculation of basic and diluted loss per share were as follows:

	<b>Three Months Ended June 30,</b>	
	<u>2023</u>	<u>2022</u>
Numerator		
Net loss	\$ (629)	\$ (452)
Denominator		
Determination of shares		
Weighted-average common shares outstanding	65,163,484	64,847,052
Dilutive effect – share based awards	-	-
Diluted weighted-average common shares outstanding	<u>65,163,484</u>	<u>64,847,052</u>
Loss per common share		
Basic	<u>\$ (0.01)</u>	<u>\$ (0.01)</u>
Diluted	<u>\$ (0.01)</u>	<u>\$ (0.01)</u>

Outstanding stock options relating to approximately 2,904,166 and 2,493,833 weighted-average shares were excluded from the calculation of diluted loss per share for the three months ended June 30, 2023 and 2022 respectively, as the impact of including such stock options in the calculation of diluted earnings per share would have an anti-dilutive effect respectively, as the impact of including such stock options in the calculation of diluted earnings per share would have an anti-dilutive effect.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

(Amounts in thousands, except share and per share amounts)

	<b>Six Months Ended June 30</b>	
	<u>2023</u>	<u>2022</u>
Numerator		
Net loss	\$ (1,376)	\$ (1,036)
Denominator		
Determination of shares		
Weighted-average common shares outstanding	65,111,340	64,796,387
Dilutive effect – share based awards	-	-
Diluted weighted-average common shares outstanding	<u>65,111,340</u>	<u>64,796,387</u>
Loss per common share		
Basic	<u>\$ (0.02)</u>	<u>\$ (0.02)</u>
Diluted	<u>\$ (0.02)</u>	<u>\$ (0.02)</u>

Outstanding stock options relating to approximately 3,136,476 and 2,450,071 weighted-average shares were excluded from the calculation of diluted loss per share for the six months ended June 30, 2023 and 2022, respectively, as the impact of including such stock options in the calculation of diluted earnings per share would have an anti-dilutive effect.

**NOTE 4 – ADOPTION OF NEW ACCOUNTING STANDARD**

The Company adopted Accounting Standards Update No. 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments (“ASU 2016-13”), as amended effective January 1, 2023. ASU 2016-13 changed the impairment model for most financial assets and requires the use of an expected loss model in place of the previously used incurred loss method. Under this model, the Company now estimates the lifetime expected credit loss on such instruments and records an allowance to offset the amortized cost basis of the financial asset, resulting in a net presentation of the amount expected to be collected on the financial asset. The adoption of ASU 2016-13 did not have a material impact on the Company’s consolidated financial statements.

There were no new accounting pronouncements in 2023 that had or are expected to have a material impact on the Company’s Consolidated Financial Statements.

**NOTE 5 - SUPPLEMENTARY CASH FLOW INFORMATION**

Interest paid on all indebtedness was approximately \$48 and \$11 for the six months ended June 30, 2023 and 2022, respectively.

Income taxes paid was \$1 and \$4 for the six months ended June 30, 2023 and 2022, respectively.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

(Amounts in thousands, except share and per share amounts)

**NOTE 6 – GOODWILL AND INTANGIBLE ASSETS**

Goodwill and intangible assets consist of:

	<u>Estimated Useful Life</u>	<u>Original Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>
<b><u>June 30, 2023</u></b>				
Goodwill		\$ 1,031	\$ -	\$ 1,031
Non-competition agreement	4 years	20	(20)	-
Trademarks	15 years	630	(239)	391
Customer Relationships	9 years	1,936	(1,337)	599
License	3 years	150	(150)	-
Patents	15 years	39	(11)	28
Non-amortized trademarks		<u>685</u>	<u>-</u>	<u>685</u>
Total intangible assets		<u>3,460</u>	<u>(1,757)</u>	<u>1,703</u>
Total goodwill and intangible assets		<u>\$ 4,491</u>	<u>\$ (1,757)</u>	<u>\$ 2,734</u>

	<u>Estimated Useful Life</u>	<u>Original Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>
<b><u>December 31, 2022</u></b>				
Goodwill		\$ 1,031	\$ -	\$ 1,031
Non-competition agreement	4 years	20	(20)	-
Trademarks	15 years	630	(218)	412
Customer Relationships	9 years	1,936	(1,229)	707
License	3 years	150	(150)	-
Patents	15 years	39	(10)	29
Non-amortized trademarks		<u>685</u>	<u>-</u>	<u>685</u>
Total intangible assets		<u>3,460</u>	<u>(1,627)</u>	<u>1,833</u>
Total goodwill and intangible assets		<u>\$ 4,491</u>	<u>\$ (1,627)</u>	<u>\$ 2,864</u>

Mace Security International, Inc. and Subsidiaries

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

(Amounts in thousands, except share and per share amounts)

Amortization of intangible asset expense was \$65 and \$65 for the three months ended June 30, 2023 and 2022, respectively, and \$130 and \$130 for the six months ended June 30, 2023 and 2022, respectively.

Future amortization of intangible asset expense is expected to be as follows:

	<b>Amortization Expense</b>
Fiscal year 2023 (remaining)	\$ 130
Fiscal year 2024	260
Fiscal year 2025	260
Fiscal year 2026	101
Fiscal year 2027	49
Thereafter	218
	<u>\$ 1,018</u>

All of the goodwill is expected to be deductible for income tax purposes. The Company's goodwill and non-amortized trademarks are not amortized, but instead are subject to an annual impairment test. The most recent evaluation was performed as of December 31, 2022. As a result of this evaluation, it was determined that there was no impairment of the Company's intangible assets as of December 31, 2022.

**NOTE 7 – INVENTORIES**

Inventories consist of the following:

	<b>June 30, 2023</b>	<b>December 31, 2022</b>
Raw materials	<u>\$ 2,105</u>	<u>\$ 2,319</u>
Finished goods	<u>1,875</u>	<u>1,819</u>
Total inventories	<u>\$ 3,980</u>	<u>\$ 4,138</u>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

(Amounts in thousands, except share and per share amounts)

**NOTE 8 – LONG-TERM DEBT**

Long-term debt consists of the following:

	<u>June 30, 2023</u>	<u>December 31, 2022</u>
Line of credit	\$ 1,500	\$ 515
Less: current portion of debt	<u>(1,500)</u>	<u>(515)</u>
Total long-term debt	<u>\$ -</u>	<u>\$ -</u>

The Company had a \$3,000 line of credit agreement with a bank (the “2021 Credit Agreement”). The 2021 Credit Agreement is secured by substantially all the Company’s assets. The bank has advised that it will not renew the 2021 Credit Agreement. On May 25, 2023, the 2021 Credit Agreement was amended (the “May 2023 Amendment”) to extend the maturity date to July 31, 2023. The May 2023 Amendment reduced the credit agreement facility to \$1,500 and provides for the increase in the interest rate effective May 25, 2023 to SOFR plus 4.0%, with a floor of 4.0%. The 2021 Credit Agreement requires monthly interest payments. The interest rate was 9.25% at June 30, 2023.

On July 31, 2023, the 2021 Credit Agreement was amended (the “July 2023 Amendment”) to extend the maturity date of the bank line of credit to September 30, 2023 from July 31, 2023. The July 2023 amendment also provided for the reduction of the credit facility to \$1,250 from \$1,500 on and after September 1, 2023, and the interest rate was increased to SOFR plus 6% from SOFR plus 4%.

The Company recognized \$31 and \$6 interest expense associated with 2021 Credit Agreements for the three months ended June 30, 2023 and 2022, respectively, and \$52 and \$9 interest expense associated with the 2021 Credit Agreement for the six months ended June 30, 2023 and 2022, respectively. At June 30, 2023, \$1,500 was drawn under the 2021 Credit Agreement.

**NOTE 9 – ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES**

Accrued expenses and other current liabilities consist of the following:

	<u>June 30, 2023</u>	<u>December 31, 2022</u>
Accrued compensation	\$ 23	\$ 75
Vendor provided financing	-	149
Warranty and returns reserves	62	66
Accrued commissions	21	14
Amounts due customers	21	16
Accrued non-income-based taxes	15	20
Other	<u>32</u>	<u>39</u>
Total accrued expenses and other current liabilities	<u>\$ 174</u>	<u>\$ 379</u>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

(Amounts in thousands, except share and per share amounts)

**NOTE 10 – STOCK-BASED COMPENSATION**

The Company’s stock option plans are administered by the Compensation Committee (the “Committee”) of the Board of Directors.

In 2012, the Company adopted, with shareholder approval, the 2012 Stock Option Plan (the “2012 Plan”). The 2012 Plan provides for the granting of incentive stock options or nonqualified stock options to directors, officers, employees, or vendors of the Company. Under the 2012 Plan, 15,000,000 shares of common stock are reserved for issuance. Incentive stock options and nonqualified options have terms which are determined by the Committee, with exercise prices not less than the market value of the shares on the date of grant. The options are exercisable no later than five (5) years after date of grant and vest either immediately or based upon graduated vesting schedules as determined by the Committee. The 2012 Plan terminated on June 21, 2022. On June 7, 2022, the Company’s Board of Directors approved and adopted, by unanimous written consent, an extension of the termination date of the Company’s 2012 Stock Incentive Plan for a period of one year, from June 21, 2022 to June 21, 2023. The Company’s shareholders approved the extension of the termination date at the Company’s 2022 annual meeting of shareholders on August 4, 2022. On July 11, 2023, the Company’s Board of Directors approved and adopted, by unanimous written consent, an extension of the termination date of the Company’s 2012 Stock Incentive Plan for a period of one year, from June 21, 2023 to June 21, 2024 subject to approval by the Company’s shareholders at the Company’s 2023 annual meeting of shareholders to be held on August 22, 2023.

As of June 30, 2023, 4,217,000 stock options were outstanding under the 2012 Plan. Newly issued shares or shares of treasury stock may be used to satisfy requirements resulting from the exercise of stock options.

Activity with respect to this plan is as follows:

	<u>Number</u>	<u>Weighted Average Exercise Price</u>
Options outstanding at December 31, 2022	4,934,000	\$ 0.32
Options expired	(545,000)	\$ 0.40
Options forfeited	(172,000)	\$ 0.24
Options outstanding at June 30, 2023	<u>4,217,000</u>	\$ 0.33
Options exercisable	<u>2,904,166</u>	\$ 0.32
Shares available for granting of options	<u>7,371,019</u>	

The Company recognizes compensation expense for all share-based awards on a straight-line basis over the vesting period of the instruments, based upon the grant date fair value of the stock options and stock-based awards issued. Total stock compensation expense was \$49 and \$50 for the three months ended June 30, 2023 and 2022, respectively, and \$101 and \$110 for the six months ended June 30, 2023 and 2022, respectively. No tax benefit was recognized for this compensation expense. At June 30, 2023, total unrecognized stock-based compensation expense is \$212, which has a weighted average period to be recognized of approximately 2.4 years. The Company has elected to recognize forfeitures as they occur.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

(Amounts in thousands, except share and per share amounts)

The following table provides additional information regarding options outstanding as of June 30, 2023:

	Options Exercisable		Options Outstanding		Options Vested or Expected to Vest	
Option Exercise Price Range	Number Outstanding	Weighted Average Exercise Price	Number Outstanding	Weighted Average Exercise Price	Number Outstanding	Weighted Average Exercise Price
\$0.01 to \$0.39	2,498,500	\$ 0.28	3,535,000	\$ 0.27	3,535,000	\$ 0.27
\$0.40 to \$1.00	405,666	\$ 0.53	682,000	\$ 0.55	682,000	\$ 0.55
	<u>2,904,166</u>		<u>4,217,000</u>		<u>4,217,000</u>	
			Options Exercisable	Options Outstanding	Options Vested or Expected to Vest	
Weighted average years remaining term			1.3	1.7	1.7	
Aggregate intrinsic value			\$ -	\$ -	\$ -	

Information related to stock options exercised is as follows:

	Six months ended June 30,	
	2023	2022
Proceeds from the exercise of stock options	\$ -	\$ -
Intrinsic value of stock options exercised	-	-
Income tax benefit related to stock options exercised	-	-

**NOTE 11 – LEASES**

The Company determines whether an arrangement is a lease at inception and whether that lease meets the classification criteria of a finance or operating lease. Some of the Company's lease arrangements contain lease components (e.g., minimum rent payments) and non-lease components (real estate tax, maintenance, etc.). The Company leases its facility and certain office/plant equipment. The Company's facility lease has been determined to be an operating lease. For its facility lease, the Company accounts for lease components together with non-lease components.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

(Amounts in thousands, except share and per share amounts)

Whenever the Company's leases do not provide an implicit interest rate, the Company uses its incremental borrowing rate, which is based on the lease term and adjusted for impacts of collateral, in determining the present value of lease payments.

At June 30, 2023, the Company's leases have remaining lease terms of 1.85 to 5.00 years, some of which include options to extend the lease for an additional 5-year term. The exercise of the lease renewal option is at the Company's discretion. Renewals to extend the lease term are not included in the Company's Right-of-use asset and Lease obligations as they are not reasonably certain of exercise. On October 13, 2022, the Company exercised its renewal option to extend the lease of its facility for an additional five (5) years for the period July 1, 2023 to June 30, 2028 at a base rent of \$17 per month. The Company's leases do not contain any material residual value guarantees or material restrictive covenants. Short-term lease expense is recognized on a straight-line basis over the term of the lease.

The following table presents information about the amount, timing and cash flows arising from the Company's operating leases:

	<u>Three Months Ended</u> <u>June 30,</u>		<u>Six Months Ended</u> <u>June 30,</u>	
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
<b>Components of lease cost:</b>				
Operating lease cost	\$ 62	\$ 59	\$ 120	\$ 120
Variable lease cost	1	5	1	6
Short-term lease cost	3	5	6	10
Finance lease cost:				
Amortization of right-of-use asset	4	2	9	5
Interest	-	1	1	2
Total	<u>\$ 70</u>	<u>\$ 72</u>	<u>\$ 147</u>	<u>\$ 143</u>

	<u>Three Months Ended</u> <u>June 30,</u>		<u>Six Months Ended</u> <u>June 30,</u>	
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
<b>Operating lease cash flow information:</b>				
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 34	\$ 71	\$ 86	\$ 131
<b>Finance lease cash information:</b>				
Cash paid for amounts included in the measurement of finance lease liabilities	4	6	10	12
<b>Non-cash activity:</b>				
Right-of-use asset obtained in exchange for finance lease liability	-	-	-	-

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

(Amounts in thousands, except share and per share amounts)

	<u>June 30,</u>	
	<u>2023</u>	<u>2022</u>
<b>Operating lease information:</b>		
Weighted-average remaining operating lease term	<b>60 months</b>	12 months
Weighted-average operating lease discount rate	<b>5.63%</b>	4.26%
Operating lease amortization of right-of-use asset	<b>\$ 105</b>	\$ 109
<b>Finance lease information:</b>		
Weighted-average remaining finance lease term	<b>22 months</b>	33 months
Weighted-average finance lease discount rate	<b>3.49%</b>	3.35%
Finance lease amortization of right-of-use asset	<b>\$ 10</b>	\$ 10

	<u>June 30, 2023</u>	
	<u>Operating leases</u>	<u>Finance leases</u>
<b>Maturity of lease obligations:</b>		
2023 (remaining)	\$ 139	\$ 10
2024	281	20
2025	285	10
2026	289	1
Thereafter	442	1
Total undiscounted lease payments	<u>1,436</u>	<u>42</u>
Less imputed interest	<u>(189)</u>	<u>(2)</u>
Present value of lease obligations	<u>\$ 1,247</u>	<u>\$ 40</u>

**NOTE 12 – INCOME TAXES**

For each interim reporting period, the Company makes an estimate of the effective tax rate it expects to be applicable for the full fiscal year for its operations. This estimated effective tax rate is used in providing for income taxes on a year-to-date basis. The Company's estimated effective tax rate through the first six months of fiscal 2023 and 2022 was 3.6% and differs from U.S. federal statutory rate due primarily to (i) the impact of valuation allowances against the Company's deferred tax assets and (ii) U.S. state and local income taxes.

**NOTE 13 – SUBSEQUENT EVENTS**

The Company evaluated its June 30, 2023 financial statements for subsequent events through August 14 2023, the date the financial statements were available to be issued. Other than the closing of a convertible debt offering on July 27, 2023 discussed in Note 1 and the amendment of the Company's bank line of credit discussed in Note 8, the Company is not aware of any subsequent events which would require recognition or disclosure in the consolidated financial statements.